# **FutaPay White Paper**

# Instant cross-border payments from Europe to Africa and more coming

Small payments. Fast, transparent, and secure.

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#### 1. Executive Summary

Millions of people across Europe send money home to support families, friends, and small businesses in Africa. Despite advances in digital payments, cross-border transfers remain slow, expensive, and non-transparent — particularly for small payments.

**FutaPay** solves this problem by enabling instant link-based transfers: the receiver generates a payment link, the sender pays via iDEAL, SEPA, or card in Europe, and funds arrive in the receiver's mobile wallet within minutes.

Our mission is simple: make cross-border payments affordable, instant, and transparent — starting with Europe to Africa.

## 2. Market Opportunity

- \$100B+ in annual remittances flow into Africa.
- Average fees of 7-9% make Africa the most expensive region to send money.
- 70% of transfers are small (< €200), where fees hit senders hardest.
- Mobile wallet adoption is accelerating (Vodafone Cash, M-Pesa, Orange Money).

FutaPay addresses this gap by combining **low-cost European collection methods** with **direct mobile wallet payouts**.

## 3. How FUTAPay Works

- 1. **Receiver creates a FutaPay link**: enters mobile wallet number/bank account number and amount.
- 2. Sender pays in Europe: via iDEAL, SEPA, or card.
- 3. Instant payout: receiver gets funds in their mobile wallet within minutes.

This link-based approach requires **no complex app downloads** for senders, while ensuring **transparency** and **speed** for receivers.

## 4. Key Features

- Transparent fees and FX rates shown upfront.
- Instant payouts to wallets in Africa.
- Simple: receiver shares a link by WhatsApp, SMS, or email.
- Secure: EU-regulated collection, PCI-compliant flows, AML/KYC checks.
- SME-ready: bulk and recurring transfers planned.

## 5. Initial Corridors

#### Europe → Egypt

- o Vodafone Cash
- o Orange Money
- o Etisalat Cash
- o Meeza wallets

# • Europe → Congo (DRC)

- o M-Pesa
- Orange Money
- Airtel Money

Future expansion: Nigeria, Kenya, Morocco.

# 6. Pricing Model

- Flat €1.50 fee per transfer + competitive FX spread.
- Lower fees for NGOs and SMEs with high volume.
- Goal: keep total cost under **3% per transaction**, far below the African average.

# 7. Technology & Compliance

- Middleware only: FutaPay doesn't hold funds; we route via trusted partners.
- Collections (EU): Mollie, Stripe (regulated PSPs).
- Payouts (Africa): Paymob, Fawry, Flutterwave, telco wallets.
- **Compliance**: PCI-DSS, AML/KYC, GDPR.

This ensures both **security** and **regulatory compliance** across jurisdictions.

# 8. Roadmap

- Phase 1 (2025): Beta corridors Europe → Egypt, DRC. Waitlist launch.
- Phase 2 (2026): Add stored balances, saved recipients, and SME dashboards.
- Phase 3 (2027): Expand to 10+ African corridors, add scheduling, and FX optimization.

## 9. Team & Contact

**FutaPay is led by a European-based founder with African roots**, committed to solving the high-cost remittance challenge. Our team combines fintech, payments, and startup experience.

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